



Your innovation experts in
natural health products

Business Development Manager Clinical Research (M/W/D)

analyze & realize GmbH, a&r, is a leading Contract Research Organization and consultancy located in Berlin, Germany, with a specific focus on natural health products. We provide highly specialized services to marketeers of pharmaceuticals, food supplements, medical devices as well as cosmetics and ingredients.

Our key offerings in the Consumer Healthcare market are: Conduct of clinical studies (nationally and internationally) and strategic innovation consulting covering all aspects of regulatory requirements, science, and product development.

Currently we are looking for a new Business Development Manager Clinical Research - preferred full-time (40h/week).

Main areas of responsibility:

- Oversight and management of all Clinical Research Business Development activities
- Offer management in close collaboration with Head of Clinical Operations and GM
- Growth of business with established and new clients
- Relationship management with key customer contacts
- Leading of clinical research communication and marketing activities
- Contributing to the strategic development plan of the company

Education and experience:

- University degree in science, medicine, business administration, or related areas
- Excellent understanding of innovation drivers in the consumer healthcare space
- Exposure to and understanding of clinical trial processes
- Basic understanding of regulatory requirements in ingredients and Consumer Healthcare products
- Commitment, flexibility, initiative, ability to work under pressure and in a team
- Independent, problem-solving, and proactive working style
- Very good command of written and spoken English

We offer:

- The opportunity to actively shape your area of responsibility
- An environment with motivated employees and a personal atmosphere
- An attractive salary according to your personal work experience
- 30 days holiday at 40 hours per week
- Home office possible

Your application documents (please send by e-mail only):

- Meaningful cover letter explaining your motivation
- Curriculum vitae in table form
- Relevant certificates and references
- Possible starting date
- Salary expectations

We are looking forward to receiving your application!